

Security Fabric Solution Program

Protect your customer's network with a Fortinet FortiGate Security Fabric Solution, add additional qualifying* Fortinet Solution product(s), and receive up to \$1000 in FortiRewards.

Sell any FortiGate **AND**:

- » One additional qualifying Fortinet solution product* and get \$250
- » Two additional Fortinet solution products* and get \$500
- » Three additional Fortinet solution products* and get \$1000

* *Qualifying products: FortiSandbox, FortiMail, FortiClient, FortiWeb, FortiSIEM*

Security Fabric Solution Incentive Terms:

- » For deal to qualify for the incentive it must contain a FortiGate product and one or more of the qualifying products
- » Additional products must be sold to the same end-user customer by the same reseller within 180 days of the original invoice for qualifying FortiGate
- » Offer only applies to approved Fortinet Deal Registration deals
- » Maximum incentive is \$1000 per sale to an end-customer
- » Promotional period is from January 1, 2017 through December 31, 2017
- » Claims must be made within 180 days of the qualifying sale of the FortiGate and additional product(s)
- » This offer may not be combined with any other FortiRewards offer

Fortinet Enterprise Bundle Incentive

Sell any FortiGate solution and include either Fortinet Enterprise Bundle and get a 2%** incentive on the Fortinet Enterprise Bundle sold (up to a maximum of \$1,000).

To qualify for the incentive, you must sell any FortiGate **AND** either Enterprise Bundle below:

- » **Enterprise Bundle FC-10-00305-871-02-DD**
(8x5 FortiCare plus NGFW, AV, Web Filtering, Antispam, FortiSandbox Cloud and Mobile Security Services)
- » **Enterprise Bundle FC-10-00305-974-02-DD**
(24x7 FortiCare plus NGFW, AV, Web Filtering, Antispam, FortiSandbox Cloud and Mobile Security Services)

Enterprise Bundle Incentive Terms:

- » All products must be on the same invoice sold at the same time
- » Minimum invoice amount \$20,000
- » Maximum incentive 2%** of Enterprise Bundle price or \$1,000 whichever is less
- » Incentive based on net price to Fortinet
- » Program applies to 1 year, 2 year, and 3 year contracts
- » Opportunity must be on or after January 1, 2017 and close no later than December 31, 2017
- » All claims must be submitted within 30 days of the qualifying sale, and no later than January 31, 2018
- » This offer may not be combined with any other FortiRewards offer

***Incentive is based on cost of FortiCare Enterprise Bundle only*

Fortinet Rewards Claiming Process:

- » To register for FortiRewards go to:
www.fortinetrewards.com
- » All claims must be submitted using the established FortiRewards claiming process
- » This incentive program is eligible to all US and Canada Silver, Gold and Platinum partners registered with the FortiRewards Program



For any questions, please contact the Rewards Team at 866-254-2044 email us at FortinetRewards@acbcoop.com, or visit the FortiRewards site: www.fortinetrewards.com.

Fortinet's Partner Incentive Programs and associated FortiRewards claims are limited to Fortinet's quarterly budgeted amount. All Fortinet Partner Incentive Programs are governed by and subject to the terms and conditions of Fortinet's then current Incentive Program Contract. Fortinet reserves the right to cancel or modify these Programs at any time at its sole discretion.