

# BUY THREE YEARS OF PROTECTION – GET THE HARDWARE FOR FREE!

(up to a \$1,400 value!)

From now until December 31, 2018, buy a qualifying three year FortiGate UTM Bundle, and you get the hardware for free, **up to a \$1,400 value!** The UTM Bundle extends threat protection for your SMB customers across the entire digital attack surface, providing industry-leading defense against sophisticated threats. And you'll be providing your customers with the best package available for a unified threat protection offering.

## PROMOTION DETAILS

- Start/Stop dates — December 3, 2018 to December 31, 2018
- Partner Eligibility — All US & Canadian partners
- Products — Select FortiGate 60, 80, and 100 three year UTM bundles, see addendum A (on next page)
- Limits — 25 units of each eligible SKU per partner, per distributor

## OVERVIEW OF PROCESS

- Reseller purchases an eligible product from a Fortinet authorized Distributor and the Distributor provides an “instant rebate” to the reseller
  - equal to the value of the hardware
- Please contact a Fortinet authorized Distributor for a price quote
- Product must ship to the Reseller on or before 12/31/18

**Distributors and resellers will have sole discretion in establishing the resale price for the eligible products.**

## Terms and Conditions

- This program only applies to qualified FortiGate 60, 80, and 100 products listed on the attached Addendum A.
- This program starts on December 3, 2018 and ends at 11:59pm PT on December 31, 2018 (“Program Term”).
- The program is only valid for sales of the eligible products in Canada or USA during the Program Term.
- This program is available to any authorized Fortinet partner.
- Limit of 25 units of each eligible SKU per partner, per distributor
- This program cannot be combined with any other offers, promotions or discount programs (e.g., deal registrations or special pricing requests).
- To qualify for this program, the eligible product must be shipped to the Reseller on or before 11:59pm PT on December 31, 2018.
- Suggested Instant Rebate amounts for each eligible product are stated in the attached Addendum A. Please contact your authorized Distributor for a price quote.
- Program is void where prohibited by law.
- Fortinet reserves the right to amend or cancel this program at any time, to add or subtract eligible products, and to raise or lower amount of discount at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.
- Nothing herein represents any binding commitment by Fortinet, and Fortinet disclaims all warranties, whether express or implied, except to the extent Fortinet enters a binding written contract, signed by Fortinet’s General Counsel. Fortinet disclaims in full any guarantees.
- Notwithstanding anything to the contrary, by participating in this program, resellers and distributors understand and acknowledge that Fortinet cannot bind the distributor and that the pricing herein shall be negotiated between reseller and the distributors. Distributors and resellers further understand and acknowledge that Fortinet in no way controls or influences the pricing set between a distributor and reseller, which is set between those parties independently and in their sole and absolute discretion.

## Fortinet Addendum A: Eligible products and Suggested Instant Rebate Dollar Amount

Fortinet Ordering Part Number	Description	Suggested Instant Rebate
FG-60E-BDL-900-36	FortiGate-60E Hardware plus 3 Years 8x5 FortiCare and FortiGuard UTM Protection	\$ 450.00
FG-60E-BDL-950-36	FortiGate-60E Hardware plus 3 Years 24x7 FortiCare and FortiGuard UTM Protection	\$ 450.00
FG-80E-BDL-900-36	FortiGate-80E Hardware plus 3 Years 8x5 FortiCare and FortiGuard UTM Protection	\$ 700.00
FG-80E-BDL-950-36	FortiGate-80E Hardware plus 3 Years 24x7 FortiCare and FortiGuard UTM Protection	\$ 700.00
FG-100E-BDL-900-36	FortiGate-100E Hardware plus 3 Years 8x5 FortiCare and FortiGuard UTM Protection	\$ 1,400.00
FG-100E-BDL-950-36	FortiGate-100E Hardware plus 3 Years 24x7 FortiCare and FortiGuard UTM Protection	\$ 1,400.00
FG-100EF-BDL-900-36	FortiGate-100EF Hardware plus 3 Years 8x5 FortiCare and FortiGuard UTM Protection	\$ 1,400.00
FG-100EF-BDL-950-36	FortiGate-100EF Hardware plus 3 Years 24x7 FortiCare and FortiGuard UTM Protection	\$ 1,400.00



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