

# UNLOCK THE POWER OF SECURE SD-WAN

Receive up to \$665 instant rebate off the purchase price of select FortiGate models

Fortinet FortiGate appliances offer an excellent security and SD-WAN solution in a form-factor designed for small to mid-sized businesses.

### THREE WAYS TO GET STARTED:

1. Run a CTAP for NGFW or CTAP for SD-WAN to evaluate your customer needs
2. Evaluate your install base for renewal and upsell opportunities
3. Use one of our eligible FortiGates to position the Security Fabric, and its multiple upsell, cross-sell, and services opportunities

### DISCOVERY QUESTIONS

- What impacts are growing WAN costs and complexity having on your organization?
- Where are you in the refresh cycle with your branch equipment?
- What breaches have you experienced in the past?

### ELIGIBLE PRODUCTS:

Fortinet Ordering Part Number	Description	Suggested Reseller Instant Rebate
FG-40F-BDL-950-36	FortiGate-40F Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$275.00
FG-50E-BDL-950-36	FortiGate-50E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$305.00
FG-51E-BDL-950-36	FortiGate-51E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$390.00
FG-60E-BDL-950-36	FortiGate-60E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$360.00
FG-60F-BDL-950-36	FortiGate-60F Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$385.00
FG-61E-BDL-950-36	FortiGate-61E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$470.00
FG-61F-BDL-950-36	FortiGate-61F Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$495.00
FG-80E-BDL-950-36	FortiGate-80E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$555.00
FG-81E-BDL-950-36	FortiGate-81E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$665.00

For more information, contact the Fortinet team at your preferred authorized Fortinet distributor

## TERMS AND CONDITIONS

- This program only applies to qualified products listed on the previous page.
- This program starts on July 6, 2020 and ends at 11:59pm PT on September 26, 2020.
- Program is only valid for sales of the eligible products in Canada or USA during the Program Term.
- Distributor can only sell into their contractually authorized territory.
- This program is available to all North American Fortinet partners.
- This program cannot be combined with any other offers, promotions or special pricing (e.g., deal registrations, FTQ's, or Advanced/Expert partner discounts).
- To qualify for this program, the eligible product must be shipped and invoiced to the partner on or before 11:59pm PT on September 26, 2020.
- Distributor claims must reference Fortinet's promotional claim number: **FTNTPROMOQ32020**
- Suggested Instant Rebate amounts for each eligible product are stated on previous page and listed in USD.
- Please contact your Authorized Distributor for a price quote.
- By participating in this program, Partner agrees that they have: (a) Read, understand and approve Partner's participation in the program and agree that such participation will not violate Partner's policies and (b) certifies that Partner is in no way affiliated with the government or with any government entity or affiliate.
- Program is void where prohibited by law.
- Fortinet employees and any relatives of Fortinet employees are ineligible to participate in any incentive programs and will be disqualified from participating in this program.
- Fortinet reserves the right to amend or cancel this program at any time, to add or subtract eligible products, and to raise or lower amount of discount at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.
- Nothing herein represents any binding commitment by Fortinet, and Fortinet disclaims all warranties, whether express or implied, except to the extent Fortinet enters a binding written contract, signed by Fortinet's General Counsel. Fortinet disclaims in full any guarantees.
- Notwithstanding anything to the contrary, by participating in this program, resellers and distributors understand and acknowledge that Fortinet cannot bind the distributor and that the pricing herein shall be negotiated between reseller and the distributors.
- Distributors and resellers further understand and acknowledge that Fortinet in no way controls or influences the pricing set between a distributor and reseller, which is set between those parties independently and in their sole and absolute discretion.



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